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Voya Investment Management Partners with The American College of Financial Services to Equip Advisors for Client Retirement Conversations

As part of its recently launched Voya Retirement University for Advisors™ program, Voya Investment Management, the asset management business of Voya Financial, Inc. (NYSE: VOYA), today announced it has partnered with The American College of Financial Services to provide financial advisors with educational programs and innovative insights to help them become better equipped to have retirement conversations with their clients.

Learn more about [Voya and The American College of Financial Services](#).

The American College of Financial Services is the nation's largest nonprofit educational institution devoted to financial services. Holding the highest level of academic accreditation, The College has served as a valued business partner to banks, brokerage firms, insurance companies and others since 1927. The American College faculty represents some of the financial services profession's foremost thought leaders.

"When we created 'Retirement U,' we wanted to build a platform that would truly be innovative and provide financial advisors with the best ideas and solutions to help them address their clients' concerns related to retirement — including income planning," said Jake Tuzza, managing director and head of Intermediary Distribution at Voya Investment Management. "Because of the range of potential hurdles retirement clients face — such as low interest rates, market risks, rising healthcare costs and changes associated with social safety nets — advisors need access to informed and progressive ideas to truly differentiate themselves and demonstrate their value. We want to make sure we're cultivating those best ideas and best practices as well as making them readily available to advisors."

In addition to providing access to webinars, seminars and white papers, The College offers a specific designation titled Retirement Income Certified Professional® (RICP®) to help advisors differentiate themselves in the retirement income space. The RICP designation focuses on relevant and practical content that helps advisors hone their skills in the retirement income planning process. As part of this partnership, Voya is sponsoring a unique offer in which advisors can preview the type of education they will receive by enrolling in the RICP® designation. This "pre-read" insight is accessible via the Voya Retirement University Investing 360 learning module found on [RetirementU.voya.com](#).

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About Voya Investment Management

A leading, active asset management firm, Voya Investment Management manages, as of September 30, 2016, more than \$208 billion for affiliated and external institutions as well as individual investors. With 40 years of history in asset management, Voya Investment Management has the experience and resources to provide clients with investment solutions with an emphasis on equities, fixed income, and multi-asset strategies and solutions. For more information, visit [voyainvestments.com](#). Follow Voya Investment Management on Twitter [@VoyalInvestments](#).

About Voya Financial®

Voya Financial, Inc. (NYSE: VOYA), helps Americans plan, invest and protect their savings — to get ready to retire better. Serving the financial needs of approximately 13 million individual and institutional customers in the United States, Voya is a *Fortune 500* company that had \$11 billion in revenue in 2015. The company had \$480 billion in total assets under management and administration as of September 30, 2016. With a clear mission to make a secure financial future possible — one person, one family, one institution at a time — Voya's vision is to be America's Retirement Company™. The company is equally committed to conducting business in a way that is socially, environmentally, economically and ethically responsible — Voya has been recognized as one of the 2016 World's Most Ethical Companies® by the Ethisphere Institute, and as one of the Top Green Companies in the U.S., by *Newsweek* magazine. For more information, visit voya.com. Follow Voya Financial on [Facebook](#) and Twitter [@Voya](#).